

Glutz inside

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Alexander Bradfisch: new CEO of Glutz AG

Starting on 01/01/2017, the industrial manager and international business economist will lead the company.

'Every day is a gift' – is Alexander Bradfisch's motto for informing and inspiring his colleagues and co-workers each day.

The Essen native had actually already encountered products from Glutz in his early childhood. The Swiss handles had been installed in the family's home, but he did not realise it until his first visit to the Glutz headquarter. Therefore he had already gotten his hands on Glutz handles in the 1980s

without knowing it. So it is no wonder that he will follow in the footsteps of Peter Riedweg as the new CEO in 2017 and continue to promote the innovative strength of Glutz. After completing his studies in industrial management, he began studying international economics and upon completion,

assumed his first management role as a trainee at Fielmann AG in Hamburg. As a management personality, he optimally combines dedication and problem-solving qualities.

... more inside

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Editorial

Valued business partner,

The new year begins with a major change for all of Glutz AG. Effective 01 January 2017, I am the new Chief Executive Officer and replacement for Peter Riedweg at the head of Glutz. He has made a valuable contribution to the company and I will do my best to further the development of Glutz. I am glad to be able to work in such an innovative and tradition-conscious company and I am excited to establish new partnerships and contacts.

An early highlight of the new year takes place in mid-January: the Bau trade fair in Munich. We are presenting our new products for access control and our design products. With this trade fair appearance, Glutz demonstrates its traditional strength in locking technology and the production of high-quality door components. Over the course of the year, we will present new products, interesting construction projects and exciting innovations.

I hope you enjoy reading this issue of Glutz Inside and I look forward to a successful and productive collaboration.

Sincerely yours

Alexander Bradfisch
CEO



CEO Alexander Bradfisch

Continued:

When working for a previous employer, he once had to extricate a product that had been inadvertently declared as weapons-grade material from Indian Customs.

At the beginning of his professional career he spent several years working at Mahle GmbH in Stuttgart. He started off as a manager and later assumed duties from the areas of operational management, company reporting and sales planning. Then he worked as a sales manager for the corporate management. In 2006 he took a new position with GEZE GmbH, where he created the budget planning and developed and implemented new key figure systems as sales manager. Within just one year, Bradfisch assumed the role of sales division manager. He managed six inside sales teams that were responsible for assisting sales partners and customer service worldwide. Thanks to his constant commitment, he was ulti-

mately appointed head of GEZE Service GmbH in the autumn of 2010. After nearly seven years at GEZE GmbH, Bradfisch switched to Bosch Sicherheitssysteme GmbH at the beginning of 2012. He became manager of the Baden-Württemberg sales subsidiary and was responsible for sales, planning, installation and service in five locations with an overall staff of 300 employees.

Bradfisch is well-acquainted with both Germany and Switzerland. He is an avid motorcyclist and also has some private contacts in Switzerland. He also attended to several large customers in Switzerland and is very familiar with the work approach.

With Glutz, he combines a high level of quality and security, a customer-oriented approach and a large measure of consistency with the long-term alignment of the business. He has also set his goals for Glutz in 2017 accordingly. He considers

it particularly important to find stable common ground with customers and employees in order to promote the continued development of Glutz. Within ten years, he also wants to establish Glutz internationally and to open up new national markets. The access control division should also be expanded in order to establish an additional solid pillar.

"Security, innovation and consistency are the values for which Glutz has stood for more than 150 years. I will do my part to contribute to this tradition and I would like to cordially invite all Glutz employees, customers and partners to also be a part of this history."
CEO Alexander Bradfisch

In addition to his upcoming tasks in Switzerland, Bradfisch is also very active in his free time, which he enjoys spending with his wife and one and a half year-old daughter. He also does a great deal of motorcycling and jogging. ▶

Bau 2017 in Munich: Glutz presents access solutions - secure, comfortable and state-of-the-art

Glutz is appearing at Bau 2017 in Munich from 16 to 21 January as a provider of comprehensive solutions for doors.

We place special emphasis on security, comfort and consistency. Innovations and trends are reflected in our striking products and the latest access solutions for residential and commercial buildings.

Consistency and design

Many people with a passion for design want to equip all fittings inside their house with a single coordinated product line that covers all doors and windows. Glutz offers elegant, flat, nearly flush mounted fittings with the Piatto series for very demanding design requirements. These Class 4 fittings have certified fire protection and are suitable for escape routes. The Merkur design line offers consistency - it provides uniformity in door, window and sliding door handles.



The impressive Piatto design has a rose height of only 2mm

Tradition should not be disregarded, either. In addition to our exclusive standard ranges, we produce customer door handles and window

fittings in our in-house manufactory with blacksmith's shop and foundry. We would be glad to accommodate your individual penchant and can even equip antique fittings with electronic systems, if desired. That way, architects can remain true to the design and use state-of-the-art technology within a historical restoration.

Systematic locking

The eAccess wireless access system offers perfect security for barrier-free living and working. As an overall solution that can be scaled almost without limitation, it combines the advantages of offline and online components and adapts seamlessly to all requirements and structural conditions. The access system successfully asserts itself with more than a thousand possible wireless online access points per system and a plug-and-play design principle. Identification is possible with just one medium. Whether a biometric reader, code reader or chip is used, access takes place effortlessly and comfortably.

Access can also be granted when no one is home and, for example, a large piece of furniture should be delivered. With the Glutz app, remote opening or code generation can also take from far-away places. Temporary codes can also be generated for friends or neigh-



bours when the home owner is away on holiday. The app can also be used to monitor the status of the door. Is the door open, closed or even locked? The Glutz app lets you know. Mailboxes, parcel box systems or the building lift can also be controlled with the chip.

Security in residential and commercial buildings

Glutz also provides the necessary security at home and at work. The MINT SV automatic multipoint lock performs this task reliably and automatically. An RFID access security fitting provides added burglary resist-

ance. For elevated requirements, Glutz provides the new MINT SVM motorised automatic locks, which communicate all security-relevant statuses to a downstream access system or a burglar alarm system. MINT SV and MINT SVM are suitable for doors with a security class of up to RC3 and for panic applications (EN1125 and EN179). Both multi-point locks are available as a set with biometric finger scanner for private residences. ▶

For further information, visit www.glutz.com



Custom total solution from Glutz

The Nußdorf Debant residence and assistance facility focuses on consistent quality – which is why they have 100% faith in Glutz.

After several years of planning and a construction time of 1.5 years, the fourth residence and assistance facility in eastern Tyrol was built on the grounds of the former Haidenbergerhof in the community of Nußdorf Debant. The impressive four-storey building complex is distinguished by thoroughly planned spatial structuring. 90 residents spend their twilight years here – where they receive individual care and the best support. Challenges with which the care staff are confronted each day were taken into consideration in the overall architectural approach and in the details, as well as the

configuration of the facility's access.

Needs-oriented access

The rooms of the residents were equipped with mechanical locking systems with striking plates and lever handles with a satin brash finish. All doors leading into the building or providing access to therapy rooms, the staff room and medication distribution were equipped with eAccess wireless access control. Security, flexibility and operating comfort go hand in hand with this electronic access system from Glutz. One of the most important points, the deletion and

activation of authorisations for personnel changes or a loss of the proximity device, takes place with the click of a mouse.

Central administration

Since the access system communicates wirelessly, system expansion is possible at any time and without additional expense. With an internet connection, multiple eAccess-equipped buildings can be managed centrally. All of the facility administration's requirements for the access system are thereby fulfilled. ▶

The Glutz access system in the Nußdorf Debant residence and care facility impresses with its comprehensive product range, consistent design and top quality:

- ▶ 100 mechanical fittings in a special satin brass finish
- ▶ 100 electronic wireless access points in a special satin brass finish
- ▶ 24 wireless repeaters
- ▶ 11 wall readers

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